

Message Text

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ACTION COME-00

INFO OCT-01 AF-05 ISO-00 SP-03 AID-07 EB-05 NSC-04 RSC-01

CIEP-01 TRSE-00 SS-20 STR-04 OMB-01 CEA-01 L-03 H-01

CIAE-00 FRB-01 INR-10 NSAE-00 XMB-01 OPIC-01 LAB-02

SIL-01 DODE-00 PA-02 PRS-01 USIE-00 SSO-00 NSCE-00

INRE-00 DRC-01 /077 W

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O 151042Z MAY 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 4033

LIMITED OFFICIAL USE LAGOS 4214

E.O. 11652: N/A

TAGS: BEXP, ETEL

SUBJECT: TELECOMMUNICATIONS: RIVERS STATE TV/RADIO PROJECT

REF: (A) LAGOS 2928 (B) STATE 091293 (C) LAGOS 3942

1. RIVERS STATE IS APPARENTLY NOW ON VERGE OF SIGNING CONTRACT WITH FRENCH ELECTRONICS FIRM THOMPSON CSF TO TAKE OVER AND COMPLETE TV/RADIO FACILITY. ACCORDING TO GEN MGR RIVERS STATE BROADCASTING CORPORATION (G.I.G. OKARA), "GENTLEMEN'S AGREEMENT" HAS ALREADY BEEN MADE AND CONTRACT WILL PROBABLY BE FINALIZED MAY 21. FRENCH FIRM'S ABILITY TO MOVE QUICKLY WITH PROPOSAL DUE IN PART TO FACT THAT IT HAS BEEN INVOLVED IN PROJECT FROM BEGINNING AS POTENTIAL EQUIPMENT SUPPLIER AND IS CURRENTLY ENGAGED IN SIMILAR PROJECT FOR EAST CENTRAL STATE GOVERNMENT.

2. IN MAY 14 CONVERSATION WITH EMBOFF AT PORT HARCOURT, OKARA INDICATED THAT THOMPSON CSF PROPOSAL INCLUDED FRENCH GOVERNMENT LOAN PACKAGE. WITHOUT REVEALING TERMS, HE HINTED THAT THEY WERE MODERATELY CONCESSIONAL. IN CONTRAST TO EXIM OFFER ARRANGED BY PAGE, FRENCH LOAN PACKAGE REPORTEDLY HAS ADVANTAGE OF NOT LIMITED OFFICIAL USE

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REQUIRING FMG GUARANTEE; AT SAME TIME, TERMS OBVIOUSLY MORE

FAVORABLE TO RIVERS STATE THAN THOSE OFFERED IN COMMERCIAL
LOAN PACKAGE ARRANGED BY PAGE AFTER EXIM FINANCING FELL
THROUGH (REF A).

3. TELCOM'S STOTSKY SHOULD BE MADE AWARE OF DEVELOPMENTS.
RIVERS STATE STILL WILLING TO TALK WITH STOTSKY, BUT NO
ASSURANCES CAN BE MADE AT THIS POINT AS TO RESULTS. EMBASSY
PLEASED TO RENDER ALL POSSIBLE ASSISTANCE.
REINHARDT

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: TELEVISION STATIONS, PROGRAMS (PROJECTS), CONTRACTS
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Copy: SINGLE
Draft Date: 15 MAY 1974
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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EO Systematic Review
30 JUN 2005

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